# PSYCHOLOGY

### **Unit 1: Cognitive Psychology and Cognitive Science**

Introduction to cognitive Psychology and Cognitive Science; Cognition and Brain: Basic Principles; Behavioral, Electrophysiological, and Neuroimaging methods; Attention and consciousness; Memory: Visual Memory, STM and Working memory, and Long term Memory; Language, Brain and Cognition; Speech Recognition; Language Development; Reading development; Reading process; Reasoning and Decision making; Gene-Brain-Behavior Link.

#### Unit 2. Psychological Testing Clinical Assessmentand Clinical Assessment

Functions, origins, and application of psychological testing; Item development and item validation; Development of norms and the meaning of test scores; Reliability and Validity of tests; Types of tests. Principles and methods of clinical assessment; Assessment of cognitive functions; Assessment of personality; Assessment of deviance and pathology.

#### Unit 3: Biological basis of behavior

Neurons; Nerve impulse propagation; Structure and functions of Nervous system; Diversity of life; Structure of genes; Protein synthesis; Cell division; Mendel and post Mendellian developments; Evolution; Behavior genetics – Introduction and Methods.

## Unit 4. Research Methodology & Statistics

Variables; Hypothesis; Measurement and scales; General Principles of Research; Types of Research Designs; Sampling methods; Analyzing and reporting results; Quantitative methods; Analyzing and reporting results - Qualitative methods; computer and its use in data analysis

Probability; Binomial and Normal Distribution and Hypothesis Testing; Correlation and Regression; ANOVA, MANOVA and other Multivariate Statistics; Nonparametric Statistics.

#### **Unit 5. Learning Theories**

Functionalistic Theories (Thrndike, Skiiner, and Hull); Associationistic Theories (Pavlov, Guthrie, and Estes); Cognitive Theories (Gestalt, Piaget, Tolman, and Bandura); Biological Theories (Hebb, and Bolles).

#### Unit 6. Personality

Psychodynamic perspective (Freud, Jung, Edler, Horney, Erikson); Humanistic and Existential perspective (Erich Fromm, Carl Rogers, Maslow); Cognitive perspective (George Kelly, Rotter, Bandura); and Eastern perspective (Indian).

#### Unit 7. Child and Adult Psychopathology

Attention Deficit Disorder; Appositional Defiant and Conduct Disorder-causes and management; Childhood Anxiety and Depression Disorders; Enuresis, Encopresis, Sleep walking-Causes and Management; Learning Disability; Autism-causes and management; Mental Retardation-Types, Classifications-causes, prevention and Management

Theories and Models of Anxiety Disorders; Theories and Models of: Somatization, Somatoform and Dissociative disorders; Theories and Models of: Mood, Schizophrenia, and Delusional disorders; Models of personality disorder (Psychodynamic, Behavioral, Cognitive and Biological models).

#### **Unit 8. Psychotherapy and Counseling**

Psychoanalytic Technique; Techniques based on Counter Conditioning; Techniques based on Operant conditioning; Techniques based on Cognitive Behavioral Approaches: Beck, Ellis. Personcentred and Gestalt therapies; Family and marital therapies; Transpersonal approach; Body-centred therapy, Yoga and Holistic approach.

Individual counseling – approaches and techniques; Group counseling – approaches and techniques; Counseling for career planning and decision making, Life skills and counseling.

**Unit 9. Organizational Behavior and Organizational Development**Introduction to Organizational Behavior; Leadership and Teams at work; Motivation in Organization; Communication and Decision Making.

Overview of organization Development; The Process of Organization Development - Diagnosing the problems; Designing Interventions and Leading and Managing Change.

#### Unit 10. Organizational Psychology and Human Resource Development

The field of organizational behavior (history, subject matter, and scope); Leadership and Teams at work; Motivation in Organization; Communication and Decision Making; Training and development; Need Assessment, Training Design & Implementation; Evaluating the training Effectiveness; Performance Appraisal; HR Planning and recruitment; Future challenges: Indian & Global.

#### List of Books for reading:

- 1. Cognitive Psychology: Applying the science of mind 2nd Edition- Bridget Robinson-Riegler & Greg L. Robinson-Riegler. Pearson Education, New Delhi, 2008
- 2. *Cognitive Psychology: A Student's Handbook, 6th Edition -* Michael W. Eysenck, and Mark T. Keane. Taylor and Francis Inc., New York, 2005.
- 3. *Cognitive Psychology: Connecting mind, research, and everyday experience (2nd edition).* Goldstein, E. B. Thomson/Wadsworth., 2008.
- 4. *Research design and methods A process approach*. 5<sup>th</sup> Edition. Kenneth S. Bordes & Bruce New York: Tata-McGraw Hill, 2002.
- 5. *Rethinking methods in Psychology*. Jonathan A. Smith, Rom Harré & Luk Van Langenhove. New Delhi: Sage Publications, 1995.
- 6. *Statistics for Psychology* Arthur Aron, Elaine Aron, Elliot J. Coups. 4<sup>th</sup> Edition New Delhi: Pearson Education, 2007
- 7. *Psychological Testing* Anne Anastasi and Susana Urbania, New Delhi: Pearson Education. 7<sup>th</sup> edition,
- 8. *Psychological Testing- Principles, Applications and Issues* Robert M. Kaplan & Dennis P. Saccuzzo. New Delhi: Cengage Learning India Pvt. Ltd. 2009. 6<sup>th</sup> Edition.
- 9. Introduction To Theories Of Learning . Hergenhahn New Delhi: Pearson Education 2008
- 10. Personality and personal growth. Robert Frager & James Fadiman. New Delhi: Pearson Education. 2007. 6<sup>th</sup> edition.

- 11. Organization Development and Change, Cummings & Worley, 2006, Seventh Edition, Thompson Asia
- 12. Ramnarayan, Rao, T V, & Kuldeep Singh (1998) Organization Development, Interventions & Strategies (edited), Sage Publications
- 13. Organization Behavior 2<sup>nd</sup> Ed. Steven L. Mc Shane & Mary Ann Von Glinow. Mc-Graw Hill (College Package Edition), 1999.
- 14. Behavior in Organization Psychology 9th Ed. Jerald Greenberg & Robert Baron
- 15. Organizational Behavior 10<sup>th</sup> Ed. Stephen P Robbins. New Delhi: Prentice Hall India, 2007.
- 16. Abnormal Psychology and Modern life. C. R. Carson & N. J. Butcher 2007. Harper & Collins.
- 17. Abnormal Psychology. R. G. Meyer (1990). Allyn & Bacon. Inc.
- 18. Model for Clinical Psychopathology. C. Eisdorfer et al. MTP Press Ltd.
- 19. Clinical Psychology: The Study of Personality and Behavior. Edward Arnold
- 20. *Handbook of Psychological Assessment* Groth Marnath. John Wiley & Sons, New York., 2<sup>nd</sup> edition
- 21. Genetics Monroe W. Strickberger, New Delhi: Prentice Hall India, 2004. 3rd Edition
- **22.** *Counseling and Psychotherapy- Theories and interventions.* 4<sup>th</sup> Edition. D. Capuzzi & D. R. Gross. New Delhi: Pearson Education, 2008.
- 23. *Introduction to Counseling and Guidance*. 6<sup>th</sup> Edition Robert L. Gibson & Marianne H. Mitchell. New Delhi: Pearson Education, 2006.
- 24. *Counseling and Psychotherapy- Theories and interventions*. 4<sup>th</sup> Edition. D. Capuzzi & D. R. Gross: New Delhi: Pearson Education, 2008.
- 25. Human Resource and Personal Management. K. Ashwathappa. New Delhi: Tata McGraw Hill.
- 26. *Personnel Management*. C. B. Mamoria & S. V. Gankar. New Delhi: Himalaya Publishing Co. 2004.
- 27. Organization Behavior . Steven L. Mc Shane & Mary Ann Von Glinow. Mc-Graw Hill 1999.
- 28. Behavior in Organization Psychology 9th Ed. Jerald Greenberg & Robert Baron
- 29. Organizational Behavior 10<sup>th</sup> Ed. Stephen P Robbins. New Delhi: Prentice Hall India, 2007.
- 30. *Management of Organizational Behavior (Utilizing Human Resources)* 7<sup>th</sup> Ed. Paul Hersey, Kenneth H Blanchard & Dewey E Johnson.